

Retail Cosmetics

SHB20116 RETAIL COSMETICS

What it is

Students who love make-up are attracted to this program.

This program will prepare students to enter retail sales in the beauty industry. Students complete tasks to sell and demonstrate beauty or cosmetic products. They follow known routines and procedures and work under direct supervision.

This qualification provides a pathway to work as a retail sales consultant in any business that sells beauty or cosmetic products and services. This can include beauty and hairdressing salons, retail outlets and department stores.

What you learn

You learn from the following subjects (Units of Competency):

FIRST YEAR

- ✓ Contribute to health and safety of self and others BSBWHS201
- ✓ Advise on beauty products and services SHBBCCS001
- ✓ Design and apply make-up SHBBMUP002
- ✓ Conduct salon financial transactions SHBXCCS001
- ✓ Communicate as part of a salon team SHBXIND002
- ✓ Organise personal work requirements SIRXIND003
- ✓ Research and apply beauty industry information SHBBRES001

SECOND YEAR

- ✓ Comply with organisational requirements within a personal services environment SHBXIND001
- ✓ Use social media tools for collaboration and engagement ICTWEB201
- ✓ Produce visual merchandise display SIRRMER001
- ✓ Receive and handle retail stock SIRRINV001
- ✓ Design and apply make up for photography SHBBMUP003
- ✓ Recommend products and services SHBXCCS004
- ✓ Sell to the retail customer SIRXSL001
- ✓ Design and apply remedial camouflage make-up SHBBMUP004

SHB20121 new program code for 2023. Expected on scope soon.



Who you learn from

YOUR INDUSTRY EXPERT

Federation University Australia
RTO code 4909

WHERE YOU LEARN

Unistyle Salon (SMB Campus) Level 1, P Building, Lydiard Street South, Ballarat

WHEN

1st Year
Thursday 1.45pm to 5.00pm

2nd Year
Tuesday 1.45pm to 5.00pm

Four compulsory days, two days in Term 2 holidays and two days in Term 3 holidays (9.00am to 4.30pm)



What you get

Upon successful completion of the program, students are eligible to obtain:

School recognition

Credit/Unit eligibility towards your relevant Senior Secondary Certificate. Check with your school for more details.

Workplace recognition

1. Certificate II in Retail Cosmetics
(once all units satisfactorily completed)
2. Statement of Attainment
(List of the Units of Competency which have been successfully completed)

Your possible career/pathway

Learn more

Certificate III in Beauty Services SHB30121
Certificate III in Make-Up SHB30221
Certificate IV in Beauty Therapy SHB40121
Diploma of Beauty Therapy SHB50121

Employment

Possible job titles include:

- Retail sales assistant
- Beauty therapist
- Make-up artist
- Aromatherapist
- Retail sales manager



Note: Program commencement subject to enrolment numbers. Units of Competency are subject to change. Check with your school VET Coordinator regarding costs and if this program is suitable for you. This training is delivered with Victorian and Commonwealth Government funding to eligible individuals. All details are accurate at the time of publication.

